



**PROFESSIONAL
SOLUTIONS**
fast & effective



Enterprise Solutions
Bringing your goals together

CORNERSTONE. is a leading provider of transformation and outsourcing services to companies across multiple industries. Our solutions integrate our knowledge and experience in **Business Consulting, Managed Services** and **Software Development**.



Cornerstone looks to provide our clients with immediate business impact and long term financial value. We customise our solutions to improve the economics of business performance, transform organisations to be leaner and more flexible and provide a competitive edge in the marketplace.

Our services are enterprise class and delivered in conjunction with you, our client. Our services offer an extension of many best in class solutions, including:

- Business strategy and governance
- Analysis of optimal organisational structure, development and planning
- Application development, website, portals and collaboration tools
- Project management



**Bespoke approach for
Organisational Excellence**

Today's Challenge

External pressures on business are many and result from a changing political, economic, competitive and technological environment. The push toward global markets and delivery brings the need for innovation and wider collaboration, along with new challenges from increased competition and complex local regulatory issues.

Niche businesses are competing with established brands and more business is conducted online, potential security issues develop from users accessing company applications and data from a variety of locations.

Businesses are experiencing a tough economic climate, with a corresponding need to cut costs. However, there is a corresponding need to be well positioned to take advantage of the future economic upturn. Staying not just in business, but also remaining competitive and ready for growth demands an intelligent and agile response to the current market pressures.



Management and Technology Consulting Services



Organisational excellence



Strategy Development



Business Improvement



Enterprise Solutions

When you choose CORNERSTONE, you are selecting an accredited PRINCE2 practitioner and gain the potential added value for business in the following main areas:

- ❑ **Governance:** Decision analytics with reduced capital and operating expenses.
- ❑ **Process:** Enterprise class solutions and highly innovative operations.
- ❑ **Technology:** Faster deployment of new services with increased accessibility.
- ❑ **Management:** Simplified and more flexible approach to maximise focus on core business.

The PRINCE2 project methodology is a way to move from over budgeted IT capital expenditure to a more predictable operating approach. In fact, we have found that adopting this approach has demonstrated reduced capital and operating expenses and provides predictable costs of project deliverables.

Cornerstones application of PRINCE2 enables you to size your IT services to suit your business today, without the need to overinvest for anticipated future growth.

Approach

Our intent places considerable emphases on assisting clients achieve their strategic goals, ensuring they remain true to their core competency whilst enhancing their service offering to their clients. Cornerstones project management expertise combines our industry expertise, process management skills and change management capabilities to provide customised solutions to help companies gain a competitive edge.

Cornerstone provides solutions that fundamentally improve the economics of your business. We leverage our deep knowledge and experience for immediate business impact and long term financial value. Our services are aligned to provide a competitive edge to you by capturing reduced cost of operations, increased process efficiencies and improved control environment.



Business consulting

Cornerstone has a proven track record of being able to deliver best of breed solutions that operate highly secured networks and applications utilising industry leading best practices. You can be assured that our approach and standards are performed to the highest standards,

The application of project management methodology minimises wholesale shift and pioneers a deployment model in which you can capitalise on the combined value of existing business operations. This approach and strategy of offering deployment choice and flexibility is central to the goal of providing predictably, governance, enterprise ready services – complete with the option for ongoing improvements and technology upgrades.

Cornerstone leverages its tenured experience in managing transaction processing and deep industry knowledge and capabilities in process improvement and reengineering, decision analytics and risk management to offer customised solutions to the challenges faced by our clients.

Project Management

Cornerstone has experience in researching, developing and deploying advanced ITC solutions and services. Our experience with multi-vendor technologies and environments demonstrate our capability to deliver a successful solution using the best of breed technologies to meet your specific needs. Our solutions harness proven technologies and we have been assisting clients with bespoke services throughout associated industry.



Business Process Improvement

Our consulting philosophy is formed around the concepts of teamwork, partnership, service, and quality, both in the coordination of our efforts within our business and in our interactions with our clients.

Cornerstone will work with you to identify and choose the blend of suitable software and other services that best suit the present stage of your business. The benefit of this allows you to make rapid adjustments that are controlled, and allows you to grow your IT services at a pace that best supports the growth of your business.

Our experience and market knowledge has taught us that businesses of all sizes in all markets voice consistent requirements when they consider their IT investments; the bottom line is that technology should assist the business with saving money; increasing productivity, and be able to grow with the business. Technology is often seen as key to supporting a business's core operations, but this sometimes comes at a significant cost in terms of equipment and staff. The key then is to optimise the benefits of IT investments by increasing efficiency, sustaining and growing the business.

Over the years, we have come to realise that companies cannot afford to have slow, non user friendly applications. Cornerstones experience comprises of experts in a diverse set of development tools and have developed niche applications to incorporate organisational business processes.

Cornerstone supports end-to-end transaction processing services for multiple industries and provides solutions across the customer life cycle.

Consulting

- Strategy development and planning
- Business case design
- Project methodology implementation and support
- Transition planning prioritisation
- System review and analysis

Project Management

- Project planning
- Scope and implementation management
- Risk and quality management
- Reporting and reviews

Technical Support

- Network communication
- Microsoft server support
- Security administration
- Desktop support

Network Services

- Design and configuration
- Monitor and management
- Capacity planning
- Infrastructure design
- Technology concepts

Security Services

- Assessment and auditing
- Policy development and review
- Penetration and vulnerability testing

Disaster Recovery

- Business continuity planning
- Disaster recovery procedures

Cornerstone

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